FINANCIAL STATEMENTS AND INDEPENDENT ACCOUNTANT'S REVIEW REPORT

YEARS ENDED DECEMBER 31, 2021 AND 2020

LEVY, ERLANGER & COMPANY LLP Certified Public Accountants San Francisco, California

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LEVY, ERLANGER & COMPANY LLP

Certified Public Accountants

290 King Street, Suite 12 San Francisco, CA 94107

INDEPENDENT ACCOUNTANT'S REVIEW REPORT

Board Of Directors

Hiller Highlands I Association
Oakland, California

We have reviewed the accompanying financial statements of **Hiller Highlands I Association** (the Association) which comprise the balance sheets as of December 31, 2021 and 2020, and the related statements of revenues, expenses and changes in fund balances and cash flows, for the years then ended, and the related notes to the financial statements. A review includes primarily applying analytical procedures to management's financial data and making inquiries of Association management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, we do not express such an opinion.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement whether due to fraud or error.

Accountant's Responsibility

Our responsibility is to conduct the review engagements in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. Those standards require us to perform procedures to obtain limited assurance as a basis for reporting whether we are aware of any material modifications that should be made to the financial statements for them to be in accordance with accounting principles generally accepted in the United States of America. We believe that the results of our procedures provide a reasonable basis for our conclusion.

We are required to be independent of **Hiller Highlands I Association** and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements related to our reviews.

Board Of Directors

Hiller Highlands I Association
Independent Accountant's Review Report (Continued)

Accountant's Conclusion

Based on our reviews, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in accordance with accounting principles generally accepted in the United States of America.

Future Major Repairs and Replacements

As further discussed in the notes to the financial statements, the Association has completed a study of its common area major components sufficient to assist the Board in planning for future major repairs and replacements. The reasonableness of the resulting replacement reserve funding plan is a function of the completeness of the major component list and the accuracy of the estimated quantity, useful and remaining lives, and replacement costs of those components.

Funds are being accumulated in the replacement fund based on estimated future costs for repair and replacement of common area property. Actual expenditures and investment income may vary from the estimated amounts, and the variations may be material. Therefore, amounts accumulated in the replacement fund may or may not be adequate to meet all future component repair and replacement costs. The ability of the Association to fund its future requirements is dependent upon annual increases in that portion of the assessment which is allocated to the replacement fund, and/or special assessments. In the event that funds are not available when needed, the Board may, subject to the constraints of California law and the Association's governing documents, increase regular assessments, levy special assessments, and/or delay repair and replacement of common area major components until sufficient funds are available.

Required Supplementary Information

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Accounting principles generally accepted in the United States of America require that the information about future major repairs and replacements of common property be presented to supplement the basic financial statements. Such information, although not a required part of the basic financial statements, is required by the Financial Accounting Standards Board, which considers it to be an essential part of financial reporting and for placing the basic financial statements in an appropriate operational, economic, or historical context. Such information is the responsibility of management. We have not audited, reviewed or compiled the required supplementary information, and we do not express an opinion, a conclusion, nor provide any assurance on it.

April 23, 2022

BALANCE SHEETS DECEMBER 31, 2021 AND 2020

			2020					
	Operations Fund		Replacement Fund		Total Funds		Total Funds	
ASSETS			T dire				1 41140	
Cash and cash equivalents (Note 2) Prepaid insurance	\$	11,306 1,046	\$	270,905	\$	282,211 1,046	\$	244,885 962
Total assets	\$	12,352	\$	270,905	\$	283,257	\$	245,847
LIABILITIES								
Accounts payable Contract liabilities - replacement reserve assessments paid in advance (Notes 2 and 4) Future major repairs and replacements (Note 3)	\$	3,300	\$	- 270,905 -	\$	3,300 270,905 -	\$	3,000 235,744 -
Total liabilities		3,300		270,905		274,205		238,744
COMMITMENTS (NOTE 5)		-		-		-		-
FUND BALANCE (DEFICIT)		9,052				9,052		7,103
Total liabilities and fund balance	\$	12,352	\$	270,905	\$	283,257	\$	245,847

STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN FUND BALANCES YEARS ENDED DECEMBER 31, 2021 AND 2020

		2021							
	C	perations	Re	placement	Total		Total		
		Fund		Fund		Funds		Funds	
REVENUES									
Assessments (Notes 2 and 4) Interest income (Note 2)	\$	166,924	\$	-	\$	166,924	\$	172,309 195	
Late charges and other income		3,682				3,682		719	
Total revenues		170,606		-		170,606		173,223	
EXPENSES									
Administration									
Insurance		84,249	-		84,249		69,209		
Legal and accounting		3,680			3,680			3,909	
Office, printing and postage		776				776		925	
Reserve study		1,125			_	1,125		1,125	
		89,830		-		89,830		75,168	
Maintenance and operations									
Landscape maintenance		28,191		-		28,191		28,463	
Tree maintenance		13,450				13,450		9,373	
Other maintenance and operations		839				839		5,436	
		42,480		-		42,480		43,272	
<u>Utilities</u>									
Gas and electricity		3,970		-		3,970		4,165	
Water and sewer		32,377				32,377		33,564	
		36,347		-		36,347		37,729	

STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN FUND BALANCES YEARS ENDED DECEMBER 31, 2021 AND 2020

	2021							2020	
	Operations		Replacement		Total		Total		
		Fund	Fund		Funds			Funds	
EXPENSES (CONTINUED)									
Major repairs and replacements									
Landscaping, trees and irrigation	\$		\$		\$		\$	10,580	
		-		-		-		10,580	
Total expenses	168,657				168,657			166,749	
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENSES		1,949		-		1,949		6,474	
BOARD-APPROVED INTERFUND RECLASSIFICATIONS AND TRANSFERS		-		-		-		(41,051)	
FUND BALANCE (DEFICIT), BEGINNING OF YEAR		7,103				7,103		41,680	
FUND BALANCE (DEFICIT), END OF YEAR	\$	9,052	\$	_	\$	9,052	\$	7,103	

STATEMENTS OF CASH FLOWS YEARS ENDED DECEMBER 31, 2021 AND 2020

			2020					
OPERATING ACTIVITIES		ations	Replacement			Total	Total	
		ınd		Fund		Funds		Funds
Evene (definition) of revenues over symptoms	c	1.040	Φ		Φ	1.040	Φ	C 474
Excess (deficiency) of revenues over expenses	<u>\$</u>	1,949	<u>\$</u>		\$	1,949	<u>Þ</u>	6,474
Adjustments to reconcile excess (deficiency) of revenues over expenses to net cash provided by operating activities:								
Decrease (increase) in assets:								
Prepaid insurance		(84)		-		(84)		33,094
Increase (decrease) in liabilities:								
Accounts payable		300				300		500
Contract liabilities - replacement reserve								
assessments paid in advance				35,161		35,161		70,666
Total adjustments		216		35,161		35,377		104,260
NET CASH PROVIDED BY (USED FOR) OPERATING ACTIVITIES		2,165		35,161		37,326		110,734
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		2,165		35,161		37,326		110,734
BOARD-APPROVED INTERFUND RECLASSIFICATIONS AND TRANSFERS		-		-		-		(41,051)
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR		9,141		235,744		244,885		175,202
CASH AND CASH EQUIVALENTS, END OF YEAR	\$	<u>11,306</u>	\$	270,905	\$	282,211	\$	244,885
Supplemental Disclosures								
Interest paid	\$		\$		\$		\$	
Income taxes paid	\$	_	\$		\$	_	\$	

NOTES TO FINANCIAL STATEMENTS YEARS ENDED DECEMBER 31, 2021 AND 2020

1. THE ASSOCIATION

Hiller Highlands I Association (the Association) is a common interest development located in Oakland, California which consists of 34 residential units and certain common area property. The Association was organized as a nonprofit mutual-benefit corporation in May 1966 to provide for management, maintenance and architectural control of the individual units and the common area property. The Association is governed by a member-elected Board of Directors which is responsible for enforcing provisions of the governing documents, which include covenants, conditions and restrictions (CC&Rs), by laws, and rules and regulations. Major decisions, as determined by the CC&Rs, are referred to the Association owners as a whole.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Association members are subject to monthly assessments to provide funds for the Association's operating expenses and major repairs and replacements. Assessment revenue is recognized as the related performance obligations are satisfied at transaction amounts expected to be collected. The Association's performance obligations related to its operating assessments are satisfied over time on a daily pro-rata basis using the input method. The performance obligations related to the replacement fund assessments are satisfied when these funds are expended for their designated purpose.

Assessments receivable at the balance sheet date are stated at the amounts expected to be collected from outstanding assessments from unit owners. The Association's policy is to retain legal counsel and place liens on the properties of owners whose assessments are delinquent. The Association treats uncollectible assessments as variable consideration. Methods, inputs, and assumptions used to evaluate whether an estimate of variable consideration is constrained include consideration of past experience and susceptibility to factors outside the Association's control. The estimate of allowance for doubtful accounts, if any, is based, generally on amounts past due greater than 90 to 120 days.

<u>Basis of presentation.</u> The accompanying financial statements, and the Association's corporate income tax returns, have been prepared on the accrual basis of accounting, in accordance with accounting principles generally accepted in the United States of America, whereby revenues are recognized when earned and expenses are recognized when incurred.

NOTES TO FINANCIAL STATEMENTS YEARS ENDED DECEMBER 31, 2021 AND 2020

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

<u>Cash and cash equivalents.</u> For purposes of the statement of cash flows, the Association considers all short-term investments with a maturity at date of purchase of three months or less to be cash equivalents. Cash equivalents are classified with cash in the balance sheet.

<u>Concentrations of credit risk.</u> Financial instruments which potentially subject the Association to concentrations of credit risk consist principally of cash, cash equivalents and investments. The Association maintains its financial instruments with what management believes to be high credit quality financial institutions and limits the amount of credit exposure to any one particular institution. Cash, cash equivalents and investments in excess of federal deposit insurance (FDIC) coverage limits as of December 31, 2021 totaled approximately \$32,000.

Contract liabilities - replacement reserve assessments paid in advance. The Association recognizes revenue from members as the related performance obligations are satisfied. A contract liability - replacement reserve assessments paid in advance is recorded when the Association has the right to receive payment in advance of the satisfaction of performance obligations related to replacement reserve assessments.

Estimates. The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and disclosure of contingent assets and liabilities at the date of the financial statements. Estimates also affect the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates, and the differences could be material.

Fund accounting. The Association's governing documents provide certain guidelines for governing its financial activities. To ensure the observance of limitations and restrictions on the use of financial resources, the Association maintains its accounts using fund accounting. Financial resources are classified for accounting and reporting purposes in two funds established according to their nature and purpose. The operations fund is used to account for the financial resources available for the general day-to-day operations of the Association. The replacement fund is used to accumulate financial resources designated for future major repairs and replacements.

NOTES TO FINANCIAL STATEMENTS YEARS ENDED DECEMBER 31, 2021 AND 2020

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

<u>Income taxes</u> are paid on income from sources which are not related to the nonprofit, membership purposes of the Association. Nonmembership income, less related nonmembership expenses, subject to federal and California income taxes includes interest earned on cash and cash equivalents, and investments.

For federal purposes, the Association may elect to be taxed as either a regular corporation or as a homeowners association. In the former instance, it is taxed at a flat 21% rate on net nonmember income; in the latter case it is taxed at a flat 30% rate on net nonexempt function income (which is generally similar to net nonmember income). California income tax approximates 9% of net nonmember income.

The Association's tax filings are subject to audit by various taxing authorities: federal income tax returns for the previous three years remain open to examination by the Internal Revenue Service and California income tax returns for the previous four years remain open to examination by the Franchise Tax Board. In evaluating the Association's tax provisions and accruals, the Association believes that its estimates are appropriate based on current facts and circumstances.

<u>Interest earned</u> on operations and replacement funds, net of related income taxes, is retained in said respective funds. With the implementation of FASB ASC 606 new accounting guidance, reported replacement reserve interest income may be less than earned.

Membership in the Association is mandatory by virtue of unit ownership.

Real and personal common property acquired by the original owners from the developer is not recognized in the Association's financial statements, in accordance with prevalent industry practice, because it is commonly owned by the individual Association members and its disposition by the Board Of Directors is restricted. Similarly, major repairs, replacements and improvements to real and personal property are not recognized.

NOTES TO FINANCIAL STATEMENTS YEARS ENDED DECEMBER 31, 2021 AND 2020

3. FUTURE MAJOR REPAIRS AND REPLACEMENTS

The Association's governing documents, and California state law (Civil Code Section 5300), require that the Board Of Directors provide for the repair and replacement of Association common area major components. Accordingly, funds which comprise the replacement fund are not generally available for the payment of day-to-day operating expenses.

The Association has completed a study of its common area major components sufficient to assist the Board in planning for future major repairs and replacements. The reasonableness of the resulting reserve funding plan is a function of the completeness of the major component list, the accuracy of the estimated quantity, useful and remaining lives and current replacement costs of those components, and the reasonableness of significant funding assumptions, including but not limited to the projected major component cost increases (aka inflation) and interest earning rate(s) on replacement fund cash balances.

Funds are being accumulated in the replacement fund based on estimated future costs for repair and replacement of common area property. Actual expenditures and investment income may vary from the estimated amounts, and the variations may be material.

Therefore, amounts accumulated in the replacement fund may or may not be adequate to meet all future component repair and replacement costs. The ability of the Association to fund its future requirements is dependent upon annual increases in that portion of the assessment which is allocated to the replacement fund, and/or special assessments. In the event that funds are not available when needed, the Board may, subject to the constraints of California law and the Association's governing documents, increase regular assessments, levy special assessments, and/or delay repair and replacement of common area major components until funds are available.

Additional information about future major repairs and replacements may be found in the annually-distributed pro forma operating budget and related assessment and reserve funding disclosure summary (pursuant to California Civil Code Section 5300).

NOTES TO FINANCIAL STATEMENTS YEARS ENDED DECEMBER 31, 2021 AND 2020

4. FASB ASC 606 NEW ACCOUNTING GUIDANCE IMPLEMENTATION

The Financial Accounting Standards Board (FASB) has issued new guidance that created Accounting Standards Codification (ASC) Topic 606. This new guidance supercedes the revenue recognition requirements in FASB ASC 972-605, Real Estate - Common Interest Realty Associations (CIRAs), Revenue Recognition, and now requires the recognition of revenue when promised goods or services are transferred to customers in an amount that reflects the consideration to which a CIRA expects to be entitled in exchange for those goods or services (i.e. the accumulation of unspent replacement reserve cash and investments from assessment payments over time which are eventually to be used for common area major repairs and replacements).

The Association has adopted the new guidance as of January 1, 2019, using the modified retrospective method of transition, which requires that the cumulative effect of the changes related to the adoption be charged to beginning fund balance. The Association applied the new guidance using the practical expedient provided in Topic 606 that allows the guidance to be applied only to contracts that were not complete as of January 1, 2019. Adoption of the new guidance resulted in changes to our accounting policies for assessment revenues and contract liabilities - replacement reserve assessments paid in advance.

2021 Assessment Revenues Reconciliation	Operations Fund		Replacement Fund		Total Funds
Assessment revenues <u>per budget</u> Effects of applying <u>new guidance</u>	\$	166,924	\$	35,000	\$ 201,924
Adjust revenues to equal expenses		-		(35,000)	 (35,000)
Total effects of new guidance		-		(35,000)	 (35,000)
Assessment revenues per financial statements	\$	166,924	\$	-	\$ 166,924
2020 Assessment Revenues Reconciliation		Operations Fund	F	Replacement Fund	Total Funds
Assessment revenues per budget Effects of applying new guidance	\$	1 61,92 4	\$	40,000	\$ 201,924
Reclassify interfund transfers		-		41,051	41,051
Adjust revenues to equal expenses		-		(70,666)	 (70,666)
Total effects of new guidance				(29,615)	 (29,615)
Assessment revenues per financial statements	\$	161,924	\$	10,385	\$ 172,309

NOTES TO FINANCIAL STATEMENTS YEARS ENDED DECEMBER 31, 2021 AND 2020

5. COMMITMENTS

The Association enters into contracts for management and/or maintenance services in the normal course of its business operations. These contracts are generally cancelable on thirty to ninety days' advance notice.

6. COVID-19

In December 2019 a novel strain of coronavirus surfaced and has spread around the world, resulting in business and social disruption. The coronavirus was declared a Public Health Emergency of International Concern by the World Health Organization in January 2020. The effect of this virus on the financial position and/or results of operations of the Association is unknown at this time.

7. DATE OF MANAGEMENT'S REVIEW

In preparing the financial statements, the Association has evaluated events and transactions for potential recognition or disclosure through April 23, 2022, the date that the financial statements were available to be issued.

SUPPLEMENTARY INFORMATION ON FUTURE MAJOR REPAIRS AND REPLACEMENTS DECEMBER 31, 2021 (UNAUDITED)

The following information on common area major components was compiled by Reserve Studies by Reserve Funding of Shingle Springs, California **as of October 2021** and has served as the basis for the current estimates of replacement reserve funding:

Description	يَرْمُلُقُنْ فَيْ الْمُ	12. 5. 14. 5. 14. 5. 14. 15. 15. 15. 15. 15. 15. 15. 15. 15. 15	deday.	io 4 ja	ge th Gettinge	200 S	to the spanning of the spannin
Ambalt							
Asphalt Asphalt: Overlay	282,089	25	8	-12	50,879	663.44	79,277
Asphalt: Repairs	11,615	5	0	-12	11,615	64.99	11,615
Asphalt: Seal Coat	23,835	5	0		23,835	133.35	23,835
Asphalt - Total	\$317,539	,	V		\$86,329	\$862	\$114,727
Benches							
Bench: Replace-Common Area	15,046	20	15		0	23.01	2,089
Benches - Total	\$15,046					\$23	\$2,089
Concrete							
Carport: Concrete Framing-Inspection	unfunded						
Concrete: Stairs-Pads-Parking-Drive	5,793	5	3		2,060	28.60	2,060
Concrete - Total	\$5,793				\$2,060	\$29	\$2,060
Decks							
Decks: Wood-Replace-Buildings D1	61,821	20	15		0	94.53	8,582
Decks - Total	\$61,821					\$95	\$8,582
Doors							
Doors: Storage-Replace	58,772	30	14		0	96.31	18,101
Doors - Total	\$58,772					\$96	\$18,101
Fencing							
Fence: Wood-Replace	2,755	20	0	1	2,755	6.91	2,755
Walls: Stucco-Repairs	327	15	0	12	327	0. <u>90</u>	327
Fencing - Total	\$3,081				\$3,081	\$8	\$3,081
Grounds Components							
Lateral Drain: Replace/Repairs	_1,567	5	2		_869	8. <u>02</u>	_869
Grounds Components - Total	\$1,567				\$869	\$8	\$869
Landscaping							
Landscape: Back Flow Preventor-Rep	15,336	30	2		13,234	24.03	13,234
Landscape: Improvements-Fire Suppr	10,712	6	1		8,583	48.89	8,583
Landscape: Smart Controller System-A	36,845	25	20		0	42.20	3,363
Landscape: Smart Controller System-B	18,602	25	21		0	20.29	1,306
Landscape: Tree Renovation	13,554	10	7		3,090	34.32	3,090
Lighting: Exterior-Street Light Poles	37,415	40	12	•	0	71.57	16,359
Lighting: Fixtures-Street Light Repair.	2,295	25	0	2	2,295	5.60	2,295
Landscaping - Total	\$134,759				\$27,202	\$247	\$48,230

SUPPLEMENTARY INFORMATION ON FUTURE MAJOR REPAIRS AND REPLACEMENTS DECEMBER 31, 2021 (UNAUDITED)

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Description		Petrice Petrice	Souther ?	s ^o Pos	Se Oktic	55000	in the tribute
Lighting							
Lighting: Exterior-Carports-Repair/R	540	20	17		0	0.73	42
Lighting: Exterior-Entry Walls-Repla	702	20	2	5	597	1.20	597
Lighting: Exterior-Entry-Replace	708	25	2		602	1.21	602
Lighting: Exterior-Landscape-Repair/ Lighting - Total	<u>4,703</u> \$6,653	5	2		<u>2,609</u> \$3,808	24 <u>.06</u> \$27	<u>2,609</u> \$3,850
Mailboxes							
Mailboxes: Replace	15,903	25	18		0	20.25	2,198
Mailboxes - Total	\$15,903					\$20	\$2,198
Painting							
Paint: Exterior-Stucco-Bldgs E1/E2	1,526	10	0	2	1,526	5.19	1,526
Paint: Exterior-Unit 42-Bldg C1	1,391	11	0	1	1,391	4.47	1,391
Paint: Exterior-Unit 48-Bldg C2	1,391	10	0	2	1,391	4.73	1,391
Paint: Exterior-Units 33 & 35-Bldg E1	1,331	10	0	2	1,331	4.52	1,331
Paint: Exterior-Units 51 & 53-Bldg E2	1,331	10 10	0	2 2	1,331	4.52	1,331
Paint: Interior-Garages-Bldgs C1-Uni Paint: Interior-Garages-Bldgs C2-Uni		10	0	2	3,247 3,247	11.04 11.04	3,247 3,247
Paint: Metal Railings	unfunded	10	U	2	3,247	11.04	3,247
Paint: Wood Deck-Bldgs D1 & D2/B	5,648	7	2		3,730	22.02	3,730
Seal: Wood, Decks/Walkways, Bldgs	2,500	5	0	10	2,500	13.99	2,500
Painting - Total	\$21,612	J	Ü	10	\$19,694	\$82	\$19,694
Railings							
Railing: Metal-Replace	unfunded						
Railing: Wood-Replace	unfunded						
Signs	4045	•	40				•••
Signs: Wood, Painted, Replace Signs - Total	4,045 \$4,045	20	18		0	5. <u>15</u> \$5	$\frac{200}{$200}$
Utilities							
Utilities: Electrical-Replace	222,710	40	12		0	425.98	97,373
Utilities: Waste Product-Line-Replac	544,997	35	29		0	423.96	29,958
Utilities: Water-Potable-Line-Replace		45	17		0	395.84	93,768
Utilities - Total	\$1,061,253	15	17		v	\$1,251	\$221,099
Walls							
Walls: Retaining-Repairs	116,230	50	0	4	116,230	375.59	116,230
Walls - Total	\$116,230				\$116,230	\$376	\$116,230
Grand Total:	\$1,824,074				\$259,273	\$3,128	\$561,009

SUPPLEMENTARY INFORMATION ON FUTURE MAJOR REPAIRS AND REPLACEMENTS DECEMBER 31, 2021 (UNAUDITED)

The Association has conducted a study to estimate the useful and remaining lives and current replacement costs of common property major components. Funding requirements consider an estimated **after-tax interest rate** of **0**% on replacement fund cash balances and an annual **inflation rate** of **4**% on major component replacement costs. The replacement fund **cash** and investment balances at December 31, 2021 totaled **\$270,905**. The estimated **liability** for major repairs and replacements at this date totaled approximately **\$561,000**. The portion of **2022** regular **assessments** budgeted to be allocated to the replacement fund totals **\$35,000**.